Discover Your Path with Al

Descubre su Camino con IA

Discovery • Creativity • Decisions

Dr. Gigi Johnson Rethink Next Lab

BIME Bilbao 2025



BIME BILBAO

How is AI already in your work?

If you canceled tools, would it affect your work?

Are your vendors using AI in their work?



DEEZER NEWSROOM

Deezer: 28% of all music delivered to streaming is now fully Al-generated



Deezer - Sep 11, 2025 • 4 min read

Paris, September 11, 2025 -

01:16 🖻 🖸 🖪 •



providing a transparent user experience. And most importantly, we continue to fight fraudulent activity, which is the main driver behind uploading generated

Ler reported
July 10 % of all
Julent delivered to the
platform was Al generated.
This number increased to 18%
in April and has now reached a
record breaking 28%.

*** ENDS ***

Notes to editors:

Deezer is committed to protecting the rights of artists

– The increase in fully Al

We are workshopping today on your own creative processes for you and your teams.

Workshop Goals



Tool minimalism by design: demonstrates how one LLM replaces multiple apps.



Make artists
discoverable in a
world of "zero click"
generative search
and AI assistants



Collaborate while protecting your identity/work with simple provenance habits.

But first:

A speedy update as to why this gets more complicated each month

'Just Tell Me What Tools to Use': Instead We Have Accelerating Tools and Systems

Past	2018-2022	2023-2024	2025	2026
 Audio Transcription (Otter.ai, Descript) Google Magenta 	 ChatGPT2 ChatGPT3 N8N automation Perplexity Cursor OpenAl Musenet ElevenLabs 	 Claude Grok (x) Gemini Sumo & Udio NotebookLM MCP (Anthropic) Copilot Veo 	 "Vibe coding" Claude Code SeeDance Manus Nano Banana Veo 3 ChatGPT Apps & Agents 	 Al Glasses Sovereignty Clouds

"We have no moat, and neither does OpenAl."

Google Engineer when LLaMA was leaked as Open Source, 2023

Open Source (not being "sold"): 13% Share

2018-2022

- Stable Diffusion
- Anywhere LLM (local platform)
- Whisper (OpenAI)
- LangChain (applications)
- Minimax
- ZAI

2023-2024

- LLaMA (Meta)
- Ollama (local platform)
- Mistral (France)
- DeepSeek
- GPT4AII
- Agenta
- Dify (logs)

2023-2024 cont

- Qwen (Alibaba)
- Gemma (Google)
- Phi-4 (Microsoft)
- Garak (Nvidia)
- Bytedance Seed

Main Ways We Connect to LLMs

Chat Interfaces

- Consumer Use & Simplified
- Chatbots (which might be just code)
- May be built into other tools (e.g. Canva, Office)

APIs

- Application Protocol Interface
- Intertwining Software & SaaS Layers
- Used to support Coding (Killer App #1)

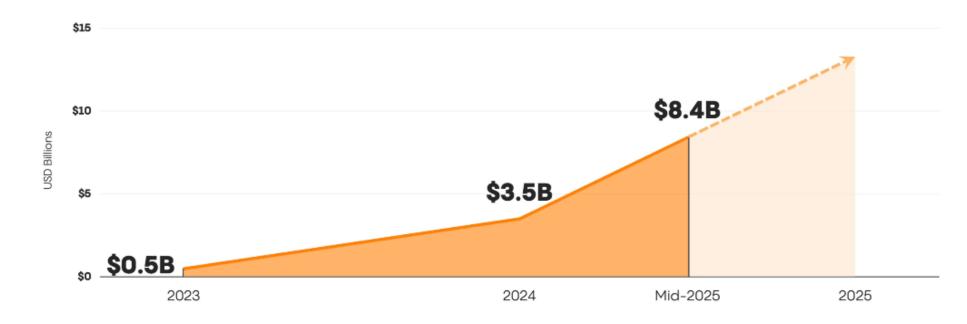
Agents

- Enabling LLMs to think step-by-step, reason through problems, and use external tools across multiple interactions
- Connecting LLMs, Libraries, Processes, Tools, Data, Search, Software
- Eating other software

API: Growth Under the Hood of Apps and Coding

Enterprise* Spend on Foundation Model APIs Continues to Grow

Enterprise spend in the first six months of 2025 has already more than doubled all of 2024



More LLM Terms

MCP: Model Context Protocol (Claude-founded)

Standard to connect to external systems

Hallucinate vs. Temperature vs. Personality (Settings)

Context Window

• Short-term memory in chat

"Memory" between sessions

RAG: Retrieval-Augmented Generation (Search + Your Data)

Human in the Loop

• When you come back in!



More Tools

Al IDE (Integrated Development Environment)

- Cursor
- Windsurf

App builders

- Lovable
- Bolt
- Replit
- Manus

Enterprise coding agents

- Claude Code
- All Hands

Browsers

- Atlas (OpenAI)
- Comet (Perplexity)
- Arc



Impacts Beyond Creative IP

The Death of Search: How Shopping Will Work In The Age of Al

The web is unhealthy, and AI agents are about to rewrite how we shop.

A16Z

SEP 20



Forwarded this email? Subscribe here for more

Quit Optimizing for Algorithms. Make Something Weird.

The world's greatest living tech novelist is escaping the attention economy

SUBLIME

SEP 27



Al Impacts More Than Music (Music Slop)

- Search / Discovery
- Blog Slop
- "Near Me" Manipulation
- Email targeted SPAM slop
- Book & newsletter slop
- Video slop
- Medical offices
- Travel industry services and websites
- Political news
- Job Postings

And less "real" content, reviews, social media by real people

3 Parts of our Adventure

- Part 1: Tools: Creating a Lean AI Stack with Your Team
- Part 2: Get Found: Discovery and the New (In)Visibility
- Part 3: Expand Creative Ideas

Part 1: Tools: Creating a Lean Al Stack with Team

How many AI tools are you (a) using and (b) paying for?

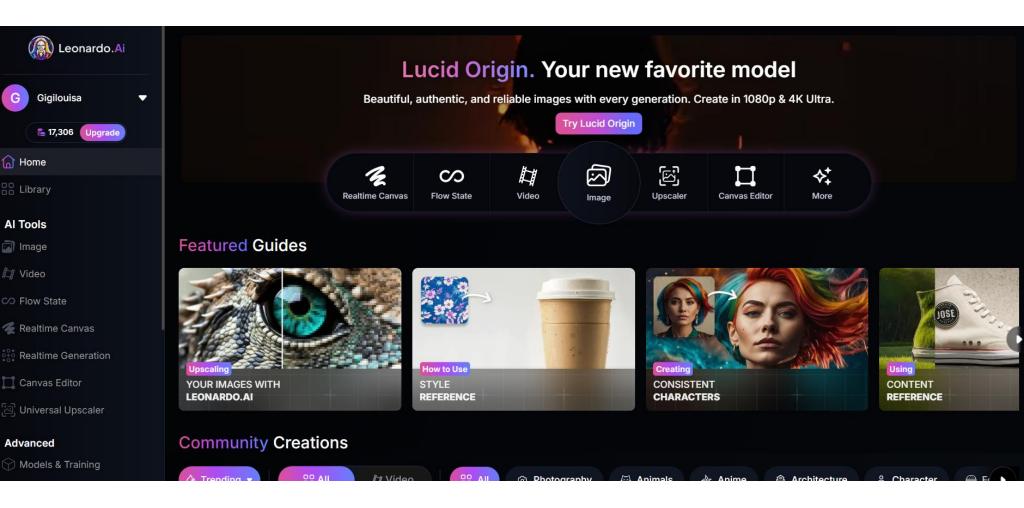
How many AI tools are you paying for?

- What AI tools are you using for free? Which are you paying for? Which are built into other tools?
- Is your team "officially" using them or is everyone working for themselves?

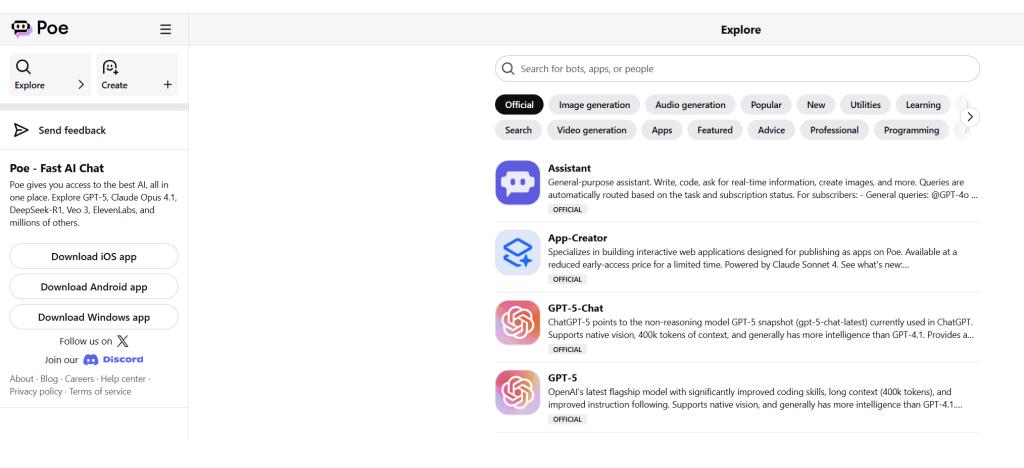
Tool Families and Subscriptions

- •GPT vs Gemini vs Perplexity vs Claude vs niche tools.
- Doing more with fewer subscriptions.
- Multi-LLM platforms to experiment and switch

Leonardo.ai: Images, Video, Editing



Poe: Multi-LLM for a single subscription



Welcome to the Battle: Converting You and Connecting Tools

Upgrade your plan

Personal

Business

Business WELCOME OFFER

\$30 \$ USD / month for the first month

Supercharge your business with a secure, collaborative workspace

Add Business workspace

- Everything in Plus and more: unlimited GPT-5 messages, with generous access to GPT-5 thinking, access to GPT-5 pro, and optional credits that scale with your team.
- Connect your company knowledge: Google Drive, SharePoint, Dropbox, GitHub, Outlook, and custom integrations
- Business-essential security: SAML SSO, MFA, SOC 2 Type 2, encryption in transit & at rest, data excluded from training

List 5 repetitive tasks you or your team do every week — which could an Al do?



Mini Agent Pilot

Choose **one** workflow to automate this month

• Expamples: "release-day checklist," "weekly fan email," or "show advance pack"

Design the agent in 4 cards:

- **Trigger** (date/event that happens)
- Inputs (files, links, search)
- Tasks (draft, format, schedule)
- Human review (final pass)

Experiment

- Ask LLM to write full prompts
- Experiment in GPTs, Gems, and/or Agent Tools

Outcome: A documented, low-risk agent you can run next week

Part 2: Get Found - Discovery and the New (In) Visibility

Write one question you want an Al to answer about your music.

- How will AI-powered search find you (or not)?
- Visibility in press, blogs, metadata, not just socials.

Half of searches now do not Click ("zero-click searches")

AI "Search" is not necessarily current or thorough

LLM Data cutoff dates (when training data ends):

- Gemini 2.5 Pro: January 2025
- Claude Sonnet 4.5: March 2025
- GPT-5: Oct. 2024
- Perplexity: "Real time" search
- Grok 3: Oct. 2024
- Llama 4: Aug. 2024

Deep Research & RAGS: Pulls updates from parts of the web that match context of the query (esp. YouTube, Stack Overflow, Reddit, etc.)

Massive shifts in discovery

Past

- Links
- Keywords
- Backlinks
- Web Hooks (IFTTT, Zapier)

Recent past

- Algorithms
- Playlists
- Affiliate links
- Al Slop
- Al tracks

Current

- Al Insights vs Search
- Personalization
- · Context being sold
- Single answers
- Zero click 47% decline in click throughs
- New Systems and infrastructure

Discovery: Shift from Search & Social to Context and Al Answers

Generative answers are replacing links; LLM SEO or GEO



Example: ask ChatGPT / Perplexity / Grok / Atlas / Comet "Top new artists in [pick region]" — see who shows up.



Fix = structured bios + trusted links (press, Discogs, label, etc.).



Challenges: bilingual queries, regional scenes underrepresented unless you seed trusted sources.

Quick Reality Check

- With people near you, on your phones, run the same query in two Al search tools (e.g., "nuevos artistas indie en Barcelona / CDMX").
- Chat about who shows up, what sources are cited, and what's *missing*.

Build Your Al Answer Card

- You'll draft the "two-paragraph answer" you want an Al to give about you.
 - Line 1: "Who I am" (short bilingual bio).
 - Line 2: 3 proof points (press, live highlights, genre tags).
 - Line 3: clean links to trusted sources
 (Discogs/Wikipedia/Bandcamp/label page/press).
- Where to plant this: artist site About page, media kit,
 Discogs/Wikidata basics, bilingual press note
- Outcome: A publish-ready, LLM-friendly bio you can paste and plant this week.

What is My Answer Card?

No Line 1: Who I Am

Dr. Gigi Johnson — educator, strategist, and founder of Rethink Next, helping creative leaders use Al and foresight to design more human-centered futures.

- **Proof Points**
- Host: Creative Innovators + Innovating Music podcasts (100+ global guest episodes).
- **Solution** Programs: Rethink Next Discovery Labs + Ready to Zag frameworks for Alaugmented learning and creative transformation.
- Speaking: Keynotes + workshops with KCRW, BIME, UCLA, and Cal Lutheran on the future of music, media, and work.
- **②** Line 3: Trusted Links
- https://RethinkNext.com
- **©** Creative Innovators Podcast

What is My Answer Card? Schema.org & LLM.txt (JSON) in your webpage <head>

```
<script type="application/ld+json">
        "@context": "https://schema.org",
        "@type": "MusicGroup",
        "name": "Luna del Sol",
        "description": "Barcelona-based electronic duo blending ambient pop with
Mediterranean rhythms.",
        "genre": ["Electronic", "Ambient Pop"],
        "foundingLocation": "Barcelona, Spain",
        "url": https://lunadelsolmusic.com,
        "image": "https://lunadelsolmusic.com/assets/lunadelsol_2025_press.jpg",
        "sameAs": [ https://open.spotify.com/artist/xxx,
"https://bandcamp.com/lunadelsol", "https://discogs.com/artist/xxx"
</script>
```

GEO & Metadata Tune-up

- Fast checklist: brand and city/region in H1 headers, schema.org/ISRC (MusicRecording headers), language tags, name variants with accents, genre labels common to national platforms.
- Google Search Console: check what pages are even listed by Google
- Regular fresh updated pages with depth and answers to questions: deeper context
- Pair and share: 3-minute review—"what's unclear for an Al for my brand?"

Part 3: Expanding Creative Ideas

- Go From Answers to Adventures
- Go beyond one-question chats

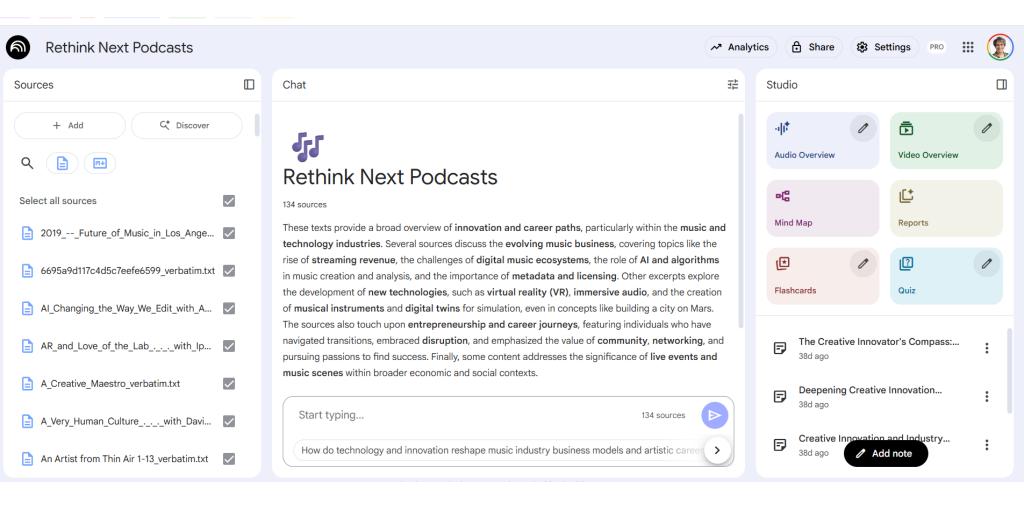
Use AI as Creative Scout vs Info Search

- Ask with CONTEXT:
 Al Role, Examples, Sources, Data, Desired Output example
- Refine → Branch → Review → Save with Prompts →
 Act/Test and Loop Back
 - Outcome: Turn static answers into evolving idea threads.

Example #1: Ask with CONTEXT

- Al Role: You are a 20-year expert in music marketing, with additional expertise in LLM SEO
- Attached read an example of 3 strong SEO examples and articles.
- Attached (or in the Project files) find detailed information on Brand X
- Create XXXX in the form of these 1-3 examples:

NotebookLM (Google) + 148 Transcripts



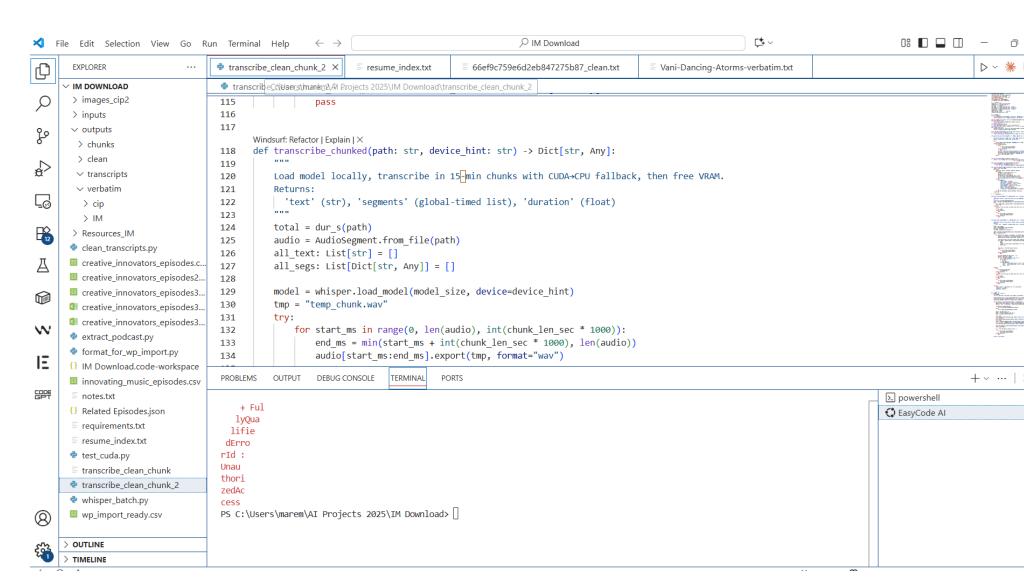
Use GPTs (OpenAI) for custom tools

My GPTs

brainstorming

+	Create a GPT Customize a version of ChatGPT for a specific purpose			
	Podcast StoryZag Creator Transcript → Canva-Ready Career Path Graphic Brief	ර 0 Chats ⊚ Anyone with a link	0	•••
	JSON for Podcast Schema Create JSON for Custom Schema by episodefor SASD	Only me Only me Only me Only me	0	
	Verbatim to Web Friendly Makes a verbatim timecoded transcript into something website friendly	☼ Only me	0	
and variety and a second	IM Improvement Redo podcast episodes to improve tagging and SEO	Only me Only me Only me	0	•••
	Ben • Engage with Your Interactive Career Coach	① Only me	0	•••
	Ms. Chief CoMaker Your whimsical companion for unorthodox and playful	⊘ 10+ Chats ⊙ Everyone	0	•••

VS Code with ChatGPT Code Help (Python)



Build Bespoke Tools?

more

Al Recipe: Find the Perfect Dupe for Your Discontinued Fave

Automatically turn product heartbreak into new finds with ChatGPT's Agent Mode

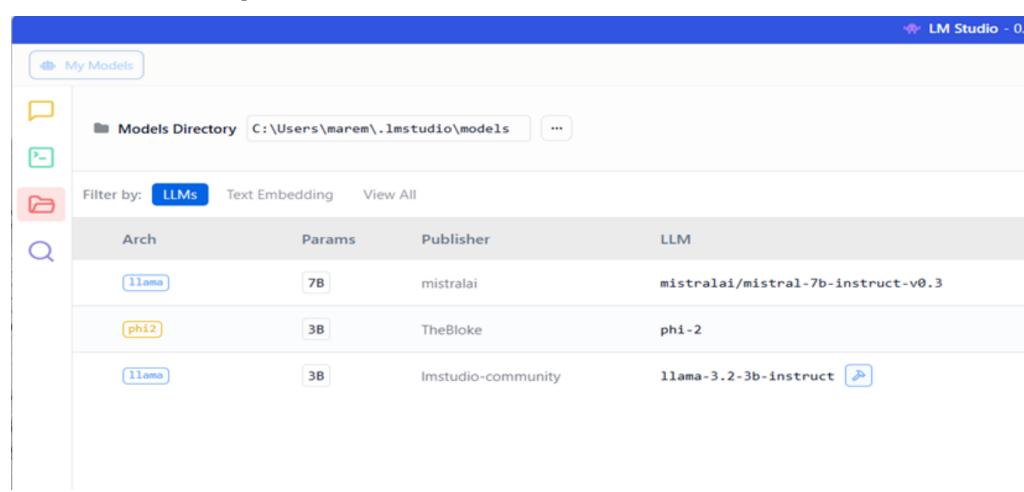
MARISSA GOLDBERG

SEP 23

Track Your Creative Processes

- Don't lose your good questions and prompts you AND your team
- Show how to capture prompts and key outputs:
 - Screenshot, copy-paste, or export to a shared doc
 - Repeat as Gem, GPT, coded pathway
- Note which ideas led somewhere new or inspired collaboration.
- SAVE DRAFTS AND PROMPTS! These saved trails of human and LLM actions protect authorship and show process when cocreating.
 - Outcome: a simple "prompt-and-path" habit that keeps innovation transparent and shareable.

Build "On the Edge" with Open Source on Your Own Computers



Provenance & Integrity

What to label (AI-assisted vs human), what to **save** (prompts, drafts), where to **tag** (filenames, project notes, AI and human credits).

- Create a Provenance Starter folder structure on your phone/laptop (Prompts/, Drafts/, Final/, Credits.txt).
- Outcome: A simple, repeatable provenance habit you and your team will use

Results: AI for Idea Expansion

Al becomes a partner for expansion, not duplication —
 and saving your creative breadcrumbs ensures every
 collaboration, idea, or experiment stays connected to its
 human story.

With Your Team: Your 3 Next Steps

- 1 Cancel 1 tool / master 1 LLM. Delete 1 and coordinate with 1
- 2 Research your LLM SEO. Post your Al Answer Card this week.
- 3 Start saving prompts and credits. Expand your work paths with LLM vs asking for "zero click" single outcomes and answers

Watch Your Privacy and Training Data

命 / <u>Tech News</u> / <u>Artificial Intelligence News</u>

Your Claude Chats Are Now Training AI, Unless You Take Action



By Jean Leon Published August 29, 2025

Resources

- Kaggle 5-Day Gen Al
 Intensive Course with
 Google FREE but intense
 10-14 November 2025 https://rsvp.withgoogle.co
 m/events/google-ai agents-intensive_2025
- Perplexity Comet invite: https://pplx.ai/gigijohnson



Slides and Resources



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